# DBE CERTIFICATION / DOING BUSINESS WITH ODOT / BIPARTISAN INFRASTRUCTURE LAW UPDATE - SBA WEBINAR- MARCH 17, 2022





























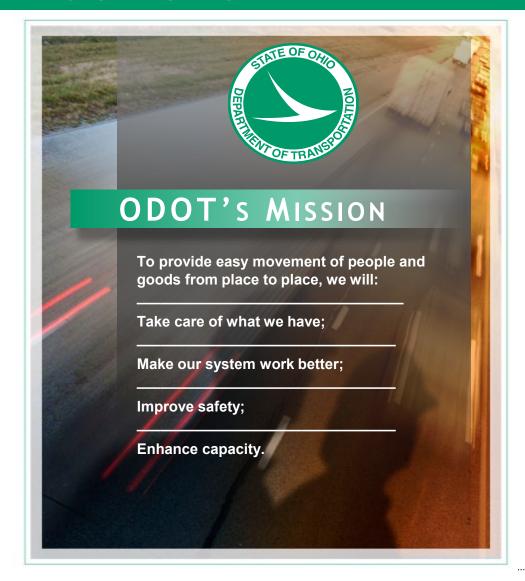


## PRESENTATION OVERVIEW

- About ODOT; ODI Division
- DBE Certification
- Doing Business with ODOT: Construction
  - Finding A Project
  - Found A Project What's Next?
  - Construction Local Let
- Doing Business with ODOT: Consultant Services
- Doing Business with ODOT: Facility Projects
- Doing Business with ODOT: Procurement & Quote Opportunities
- Bi-Partisan Infrastructure Law (BIL)- Benefits for Ohio
- ODI Updates Contacts
- Questions



# ABOUT ODOT



With the mission to provide safe and easy movement of people and goods from place to place, the Ohio Department of Transportation (ODOT) supports the state highway system and promotes transportation initiatives statewide.

As a more than \$3 billion per year enterprise, ODOT invests the bulk of its resources in system preservation through maintenance, construction, and snow and ice operations.



# DIVISION OF OPPORTUNITY, DIVERSITY, & INCLUSION (ODI)

#### Lauren Purdy, Deputy Director

https://www.transportation.ohio.gov/wps/portal/gov/odot/about-us/divisions/opportunity-diversity-and-inclusion-division

Office of Business & Economic Opportunity Deborah Green, Administrator

DBE & SBE Certification
DBE Reporting
DBE, EDGE Goal Setting

**DBE Supportive Services** 

On the Job Training (OJT)
Program

Office of Civil Rights Compliance Kathleen LaPlace, Administrator

**Prevailing Wage** 

**Certified Payroll** 

Commercially Useful Function (CUF) Monitoring

Americans with Disability Act (ADA) / Section 504

Title VI

Office of Outreach Lynn Stevens, Administrator

Statewide, Regional, District DBE, SBE, MBE, EDGE Resources

ODOT, Business Community
Resources

DBE & Small Business Webinars, Workshops, Events

Workforce Diversity & Inclusion



# OFFICE OF OUTREACH CONTACTS



#### Michelle Nuveman

Northwest Regional
Outreach Manager
ODOT Districts 1, 2 & 3
(419) 345-7828
michelle.nuveman@dot.ohio.gov



#### **James Scales**

Southwest Regional
Outreach Manager
ODOT Districts 7, 8 & 9
(614) 400-9183
james.scales@dot.ohio.gov



#### **Lynn Stevens**

Administrator (614) 644-8436 lynnette.stevens@dot.ohio.gov





#### Lair Marin-Marcum

Northeast Regional
Outreach Manager
ODOT Districts 4, 11 & 12
( 614) 560-9541
lair.marin@dot.ohio.gov



#### **Lorraine Stevens**

Central Regional
Outreach Manager
ODOT Districts 5, 6 & 10
(614) 466-3437
lorraine.stevens@dot.ohio.gov



# DBE CERTIFICATION

# ODOT'S DBE PROGRAM

- DBE Goal (15.6%) Federally funded Construction Projects (highways, bridges, engineering/consulting services, etc.)
- DBE Development Goals Federally funded Consultant Contracts

- In FFY20, DBEs were awarded/committed \$104M in federal funds
  - Prime contractors made \$83M in commitments to DBEs
  - DBEs received \$21M in prime contracts



# SOCIAL DISADVANTAGE - REBUTTABLE PRESUMPTION

- Members of one or more groups listed are rebuttably presumed to be socially disadvantaged:
  - Women
  - Slack Americans
  - Hispanic Americans
  - Native Americans
  - **Asian-Pacific Americans**
  - Subcontinent Asian-Pacific Americans
- If not a member of the presumed class, burden of proof lies with applicant.



# LEVERAGING DBE CERTIFICATION

- Agencies (FAA, FTA, FHWA) that receive funding have DBE goals:
  - ODOT
  - Local public agencies receiving federal \$\$\$ through ODOT
    - City of Cincinnati, Hamilton County, other cities and counties
  - Transit systems
    - COTA, METRO, Dayton RTA, Rural Transit
  - Airports
    - John Glenn International, CVG, Dayton International, Cleveland Hopkins
  - Interstate Certification
    - Do business with surrounding states



# CERTIFICATION PROCESS

# DBE PROGRAM ELIGIBILITY GUIDELINES

- Presumed socially and economically disadvantaged owner must hold at least 51% ownership interest in DBE applicant firm
- Presumed socially and economically disadvantage owner must manage and control the DBE applicant firm
- DBE applicant firm must be considered a Small Business (<u>as defined</u> by <u>SBA standards</u>)
  - ☐ 3-year average annual gross receipts including its affiliates cannot exceed \$26.29 million (up from \$23.98 million) to qualify for DBE certification
- Personal net worth <\$1.32 million</li>
- DBE application firm must be an Independent business



# APPLICATION

- © UCP Application | Ohio Department of Transportation
- Uniform Certification Application
- Personal Net Worth Statement
- NAICS Code Descriptor Request Form



# CERTIFICATION PROCESS

- 1. Follow DBE application instructions at <a href="https://www.ohioucp.org">www.ohioucp.org</a>
- 2. Intake review-All required documents MUST be submitted; if documents are missing email request sent to firm
- When ALL required documents are submitted, file will be assigned out to analyst to perform desk review
- If analyst needs additional information during desk review, a request for information will be sent to firm
- 5. Once desk review is complete and all information requested has been submitted, an onsite visit will be scheduled
- 6. Certification decision issued



# CERTIFICATION PROCESS - TIMEFRAMES

- Intake review-Certifying agency must request missing required documentation within 30 days of submission; if application and all required documentation is submitted by firm, file gets assigned to analyst for desk review
- Within 30 days of desk review, additional information may be requested by analyst
- When file is deemed complete, onsite visit will be scheduled
- Certification decision may take up to 90 days once application is deemed complete. An extension of time may be needed; firm will be notified
- Additional information may be requested at any time during the DBE certification review process



# CERTIFIED, NOW WHAT?

- Once DBE certified, firm will remain certified as long as it meets the eligibility requirements of the DBE Program (49 CFR Part 26)
- DBE certified firms MUST submit a notice of change within 30 days of that change happening
- An annual declaration must be submitted each year on the original date the firm became DBE certified along with complete copy of federal tax returns



# INTERSTATE CERTIFICATION

- A firm must be DBE certified in its home state <u>before</u> applying for DBE certification in Ohio.
- To apply for DBE certification in Ohio, out-of-state firms
  must submit an Interstate Certification Request form and all
  documents that were submitted to its home state for DBE
  certification, as well as any correspondence from the home
  state to DBE firm, notices of change, and annual declaration
  documents

# ACDBE



# WHAT IS ACDBE

- A business, located on an airport that is engaged in the sale of consumer goods or services to the public
- A business conducting one or more of the following covered activities, even if it does not maintain an office, store, or other business location on an airport:
  - Management contracts and subcontracts
  - a web-based or other electronic business in a terminal or which passengers can access at the terminal
  - an advertising business that provides advertising displays or messages to the public on the airport
  - a business that provides goods and services to concessionaire



# **ACDBE**

- 3-year average gross receipts cap of \$56.42 million for applicant firm and its affiliates
- The following types of businesses have size standards that differ:
  - Banks and financial institutions: \$1 billion in assets;
  - Car rental companies: \$75.23 million 3-year average annual gross receipts;
  - Pay telephones: 1,500 employees;
  - Automobile dealers: 350 employees.
- Check applying as ACDBE located on application page 5 (at top) and complete ACDBE Section 5 on page 13





ODOT CONSTRUCTION

**ODOT INTERNAL** 

QUALIFIED
CONTRACTORS AND
CONSULTANTS

QUALIFIED SUBCONTRACTORS



# ODOT Highway Projects May Have:

- Disadvantaged Business Enterprise (DBE) Goals
  - Federally Funded Highway Project
- Small Business Enterprise (SBE) Set-Aside Project
  - Federally Funded Highway Project
- Encouraging Diversity, Growth & Equity (EDGE) Goals
  - State Funded Highway Project

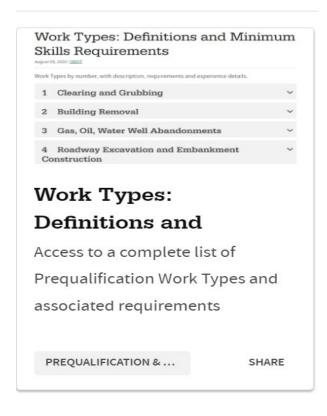


- All Bidders (primes) must be prequalified
- Prime contractors must self perform 50% of project work
- Prime and all subcontractors must be enrolled in Ohio Bureau of Worker's Compensation ("OBWC") Drug-Free Safety Program ("DFSP") or a comparable program approved by the OBWC

#### **ODOT Work Types**

Work Types:
Definitions and
Minimum Skills
Requirements | Ohio
Department of
Transportation





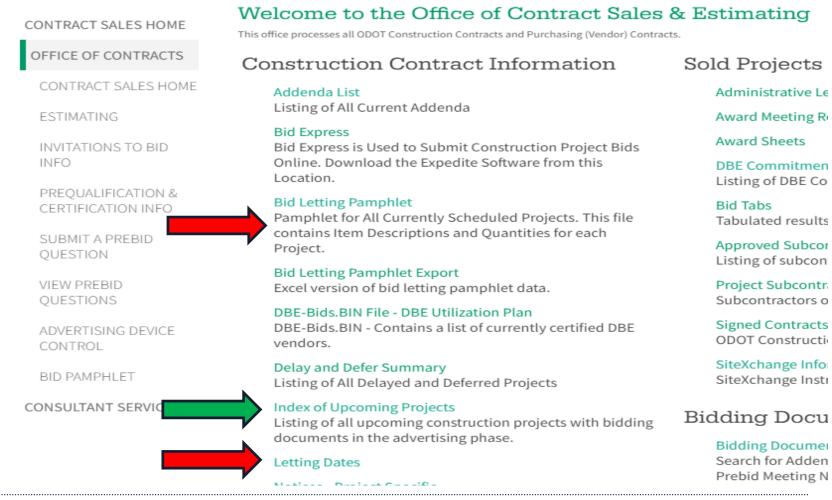
Work Type Code	Work Type Description	Work Type Code	Work Type Description						
1	Clearing & Grubbing	29	Structure Repairs						
2	Building Removal	30	Hydrodemolition						
3	Gas, Oil, Water Well Abandonments	31	Structural Steel Repairs						
4	Roadway Excavation & Embankment Construction	32	Heat Straightening						
5	Major Roadway Excavations	33	Tieback Installation						
6	Incidental Grading	34	Earth Retaining Structures						
7	Soil Stabilization	35	Drainage (Culverts, Misc.)						
8	Temporary Soil Erosion & Sediment Control	36	Guardrail / Attenuators						
9	Aggregate Bases	37	Fence						
10	Flexible Paving	38	Misc. Concrete						
11	Apply Bituminous Treatments	39	Maintenance of Traffic						
12	Rigid Paving	40	Waterproofing						
13	Pavement Planning, Milling, Scarification	41	Raised Pavement Markers						
14	Concrete Texturing	42	Signing						
15	Sawing	43	Highway Lighting						
16	Flexible Replacement	44	Traffic Signals - Standard						
17	Rigid Pavement Replacement	45	Pavement Markings						
18	Pavement Rubblizing, Breaking, Pulverizing	46	Landscaping						
19	Structure Removal	47	Mowing						
20	Level 1 Bridge	48	Trucking						
21	Level 2 Bridge	49	Herbicidal Spraying						
22	Level 3 Bridge	50	Railroad Track Construction						
23	Reinforcing Steel	51	Micro Tunneling						
24	Structural Steel Erection	52	Tunneling						
25	Stud Welding	53	Piling						
26	Structural Steel Painting	54	Post-Tensioning Bridge Members						
27	Expansion & Contraction Joints, Joint sealers, Bearing Devices	55	Fiber Optic Cable Installation, Splicing, Termination and Testing – Traffic Signal System						
28	Caissons / Drilled Shafts	56	Fiber Optic Cable Installation, Splicing, Termination and Testing – Intelligent Transportation System						
		57	Sealing of Concrete Surfaces with Epoxy or Non- Epoxy Sealers						



# DOING BUSINESS WITH ODOT: CONSTRUCTION - FINDING A PROJECT?

#### https://www.dot.state.oh.us/Divisions/ContractAdmin/Contracts/Pages/default.aspx

- Typically 2 Bid Lettings Pamphlets per month
- 1-60 projects per Letting
- 800+ projects yearly





#### Bid Letting Pamphlet

State of Ohio Department of Transportation

#### PROPOSED HIGHWAY IMPROVEMENTS FOR CONTRACT LETTING

The electronic pamphlet information available in the report below is issued solely for the purpose of circulating advance information pertaining to proposed Highway improvements and the Department does not guarantee the correctness of any information presented herein.

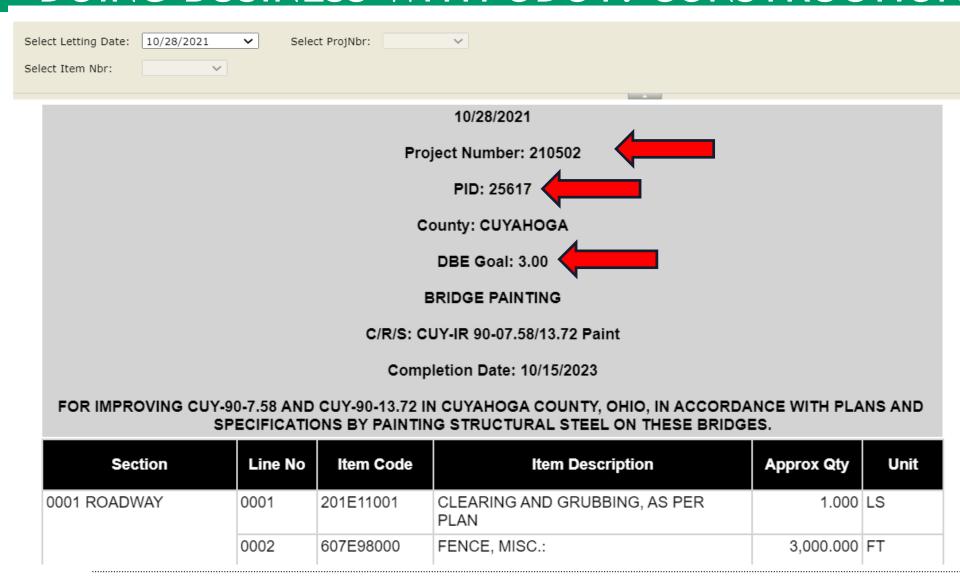
#### District Information

Central Office Office of Contracts, 1980 W. Broad Street, Mail Stop 4110, Columbus, Ohio 43223
Phone: 800-459-3778 or 614-466-3778 Fax Number: 614-728-2078

#### Instructions and Tips

<b>Selecting a Letting Date is required.</b> For a complete listing of all letting information from a date, leave "Null" for both <b>Select ProjNbr</b> and <b>Select Item Nbr</b> and click "View Report". Research if you are seeking just a specific Project Number and/or Item Number.	efine your				
Full page access to pamphlet report (use if you are having difficulty using the frame below)					
Archived Bid Letting Pamphlets (historical PDFs)					
	<b>↓</b>				
Select Letting Date:	View Report				
Select Item Nbr:					





Note:
Project Number
or
PID Number

View Report

Note:
Project Goals
(if any)



Section	Line No	Item Code	Item Description	Approx Qty	Unit
0001 ROADWAY	0001	201E11001	CLEARING AND GRUBBING, AS PER PLAN	1.000	LS
	0002	607E98000	FENCE, MISC.:	3,000.000	FT
0002 EROSION CONTROL	0003	832E30000	EROSION CONTROL	5,000.000	EACH
0003 PAVEMENT	0004	254E01000	PAVEMENT PLANING, ASPHALT CONCRETE	2,540.000	SY
	0005	407E10000	TACK COAT	215.000	GAL
	0006	442E20000	ASPHALT CONCRETE SURFACE COURSE, 12.5 MM, TYPE A (448)	105.000	CY
	0007	618E40100	RUMBLE STRIPS, SHOULDER (ASPHALT CONCRETE)	6,640.000	FT
0004 TRAFFIC CONTROL	0008	642E00300	CENTER LINE, TYPE 1	0.110	MILE
	0009	644E00104	EDGE LINE, 6"	2.600	MILE

Review
Section and/or
Item Description

Identify work your firm can perform



# DOING BUSINESS WITH ODOT: CONSTRUCTION - FOUND A PROJECT; WHAT'S NEXT?

# DOING BUSINESS WITH ODOT: FOUND A PROJECT

- Return to Construction Contracts page http://www.dot.state.oh.us/Divisions/ContractAdmin/Contracts/Pages /default.aspx
- Scroll down to Bidding Documents
  - **Bidding Documents Listing**

#### DBE-Bids.BIN File - DBE Utilization Plan

DBE-Bids.BIN - Contains a list of currently certified DBE vendors.

#### Delay and Defer Summary

Listing of All Delayed and Deferred Projects

#### Index of Upcoming Projects

Listing of all upcoming construction projects with bidding documents in the advertising phase.

#### **Letting Dates**

#### Notices - Project Specific

Emergency Projects, Late Submissions, Prebid Meetings and Special Work Types.

#### **Bidding Documents**

#### **Bidding Documents**

Search for Addenda, Expedite (EBS) Files, Proposals, Plans, Signed Contracts, C92s, Prebid Meeting Notices and Project Specific Notices.



#### **Bidding Documents Listing**

Contains direct links for addenda, planholders, EBS Files, plans and proposals.



# DOING BUSINESS WITH ODOT: FOUND A PROJECT

- Identify Project# or PID#
- Review project Goals (if any)
- Review: Planholders Proposal Addenda Plans

















Letting	Project#	PID#	Proposal Nm	RouteSection	Dist#	Status	Goal %	Plan Holders	Proposal	EBS	Addenda	Nbr of Addenda	Plans	Completion Date
12/16/2021	210590	100824	STA100824	STA-US 62-24.14	04		9	210590	210590	210590	210590	1	210590	10/31/2024
	210653	107862	ADA107862	ADA/BRO-SR 136/US 62-18.96/26.50	09		8	210653	210653	210653			210653	7/31/2022
	210654	101135	CLA101135	CLA-US 40/US 42-00.00/00.00	07		7	210654	210654	210654			210654	9/30/2022
	210655	102986	CLA102986	CLA-SR 54-00.00	07		7	210655	210655	210655			210655	8/15/2022
	210656	108482	CUY108482	CUY-IR 480-06.78/07.14 WB Safety (PART 1, PART 2)	12		9	210656	210656	210656			210656	6/17/2023
	210657	89265	CUY89265	CUY-SR 3-02.72	12		7	210657	210657	210657			210657	9/30/2022
	210658	110157	D07110157	D07-BH-FY22 (B)	07			210658	210658	210658			210658	8/26/2022
	210659	102385	D10102385	D10-GR-FY2022	10		5	210659	210659	210659			210659	6/30/2022
	210660	103423	HAM103423	HAM-E. Sharon Rd NS	08		5	210660	210660	210660			210660	10/15/2022
	210661	106995	JEF106995	JEF-SR 7-10.37 Ramp B	11		5	210661	210661	210661			210661	7/31/2022
	210662	110568	LIC110568	LIC/MUS-IR 70-CUL FY 2022	05			210662	210662	210662			210662	10/31/2022
	210663	105947	PER105947	PER-CR VAR GR FY2022	05		5	210663	210663	210663			210663	10/31/2022
	210664	105948	PER105948	PER-CR VAR PM FY2022	05			210664	210664	210664			210664	10/31/2022



# DOING BUSINESS WITH ODOT: FOUND A PROJECT

- Review Planholders List to identify Contractors that have purchased plans
- Contact the Prime Contractor to submit a bid to quote the work that your firm can perform:
  - 250+ Prime contractors are registered bidders
  - Speak with project Estimator and/or project manager
  - Ask how your firm can become a supplier to them

STATE OF OHIO
DEPARTMENT OF TRANSPORTATION
Record of Plans Sold
8/16/2021

Project Number: 210474
PID Number: 105225
Letting Date: 8/26/2021

Description: CLI - IR 71-12.13/13.99

Type: BRIDGE REPLACEMENT (2 BRIDGES)

Prime Contractors

\_\_\_\_\_

1 CLEARWATER CONSTRUCTION 1040 PERRY HIGHWAY MERCER, PA 16137

Phone: 724-300-1656 Fax: 724-397-3131

Email: estimating@clearwaterconstruction.com

2 COMPLETE GENERAL CONST CO 1221 E FIFTH AVE

COLUMBUS, OH 43219 Phone: 614-258-9515

Fax: 614-258-5398

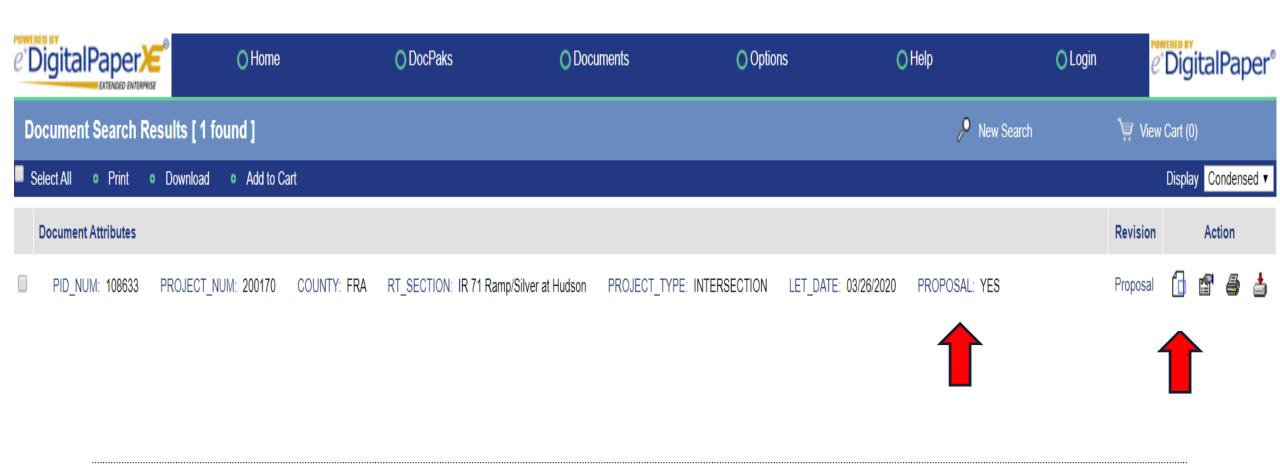
Email: estimators@cgclist.com

3 EAGLE BRIDGE CO 800 S VAN DEMARK RD SIDNEY, OH 45365



# CONSTRUCTION OPPORTUNITIES: FOUND A PROJECT

Review the Proposal online





# CONSTRUCTION OPPORTUNITIES: FOUND A PROJECT

Project Number: 210564 PID #: 107564 Contract ID: BEL107564	PN 015 - 04/17/2020 - CONTRACT PROVISIONS FOR FEDERAL-AID CONSTRUCTION CONTRACTS6
DBE Goal: 7.0%  Belmont  SR 7.  Village of Brid  E191(548)	PN 017 - 10/15/2004 -FEDERALLY REQUIRED EEO CERTIFICATION CLAUSE
FOUR LANE RESURFACING Work Type Percentage Performed by Prim	PN 020 – 11/21/2011 - NOTICE OF REQUIREMENT OF AFFIRMATIVE ACTION TO ENSURE EQUAL EMPLOYMENT OPPORTUNITY
	PN 029 – 01/18/2019– ONTHEJOB TRAINING (OJT) PROVISIONS
THE 2019 CONSTRUCTION AND MATERIAL SPECIFICATION BOOK IS PART OF THE BIDDING DOCUMENTS ON THIS PROJECT	PN 026 - 10/15/2004 - CERTIFICATION OF NONSEGREGATED FACILITIES9
PROPOSAL  STATE OF OHIO  DEPARTMENT OF TRANSPORTATION	PN 031 – 12/01/2020 - PROMPT PAYMENT - ODOT-LET CONSTRUCTION PROJECTS10
Jack Marchbanks, Director	PN 046 - 10/15/2004 - SUBCONTRACT AGREEMENTS13
October 28, 2021	PN 013 – 04/20/2018 - DISADVANTAGED BUSINESS ENTERPRISE (DBE) UTILIZATION PLAN AND GOOD FAITH EFFORTS
Submitted by	



# CONSTRUCTION OPPORTUNITIES: FOUND A PROJECT

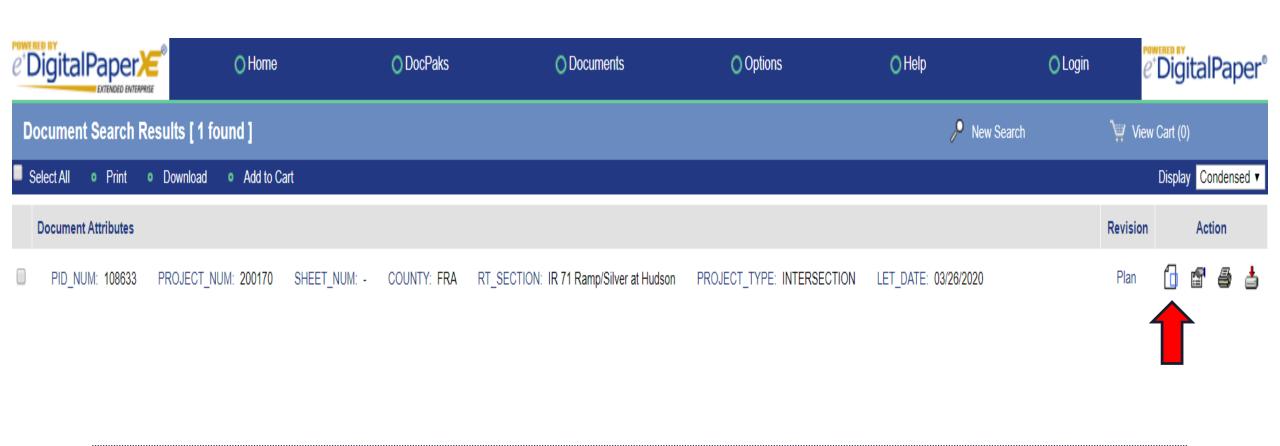
 Review <u>all</u> Addenda (revisions/updates to project), if there are multiple documents





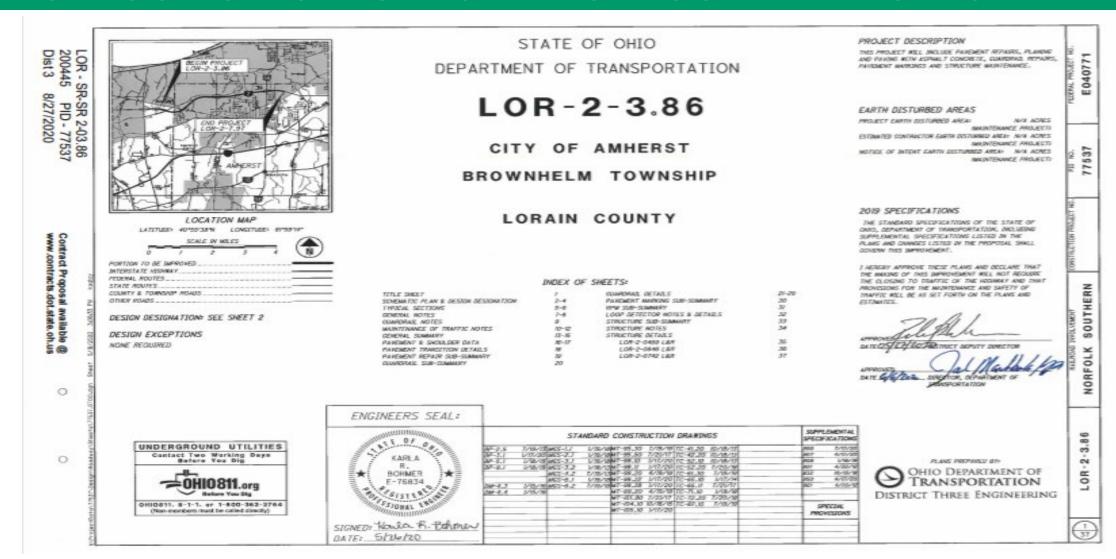
# CONSTRUCTION OPPORTUNITIES: FOUND A PROJECT

- Review the Plans online
- Become familiar with ODOT Plans and Specifications





## CONSTRUCTION OPPORTUNITIES: FOUND A PROJECT





#### DOING BUSINESS WITH ODOT: CONSTRUCTION

https://www.dot.state.oh.us/Divisions/ContractAdmin/Contracts/Pages/default.aspx

#### Planholders List

Listing of All Planholders for Any Current Project

Planholders Summary

#### **Prebid Meetings**

Listing of Prebid Meeting Dates and Locations.

Prebid Meeting Transcripts

#### Prevailing Wage Compliance

Contains all forms, regulations and general information on prevailing wage compliance.



#### **Upcoming Projects Overview**

Listing of Programmed Construction Projects (2+ Years Forward). To export to Excel click the arrow next to the "disk icon" and select Excel.



# DOING BUSINESS WITH ODOT: CONSTRUCTION LOCAL LET

## DOING BUSINESS WITH ODOT: CONSTRUCTION LOCAL LET

- Local Public Agencies (LPA) can receive funding through ODOT
- Some projects are listed on ODOT's website; see Local Let Manual of Procedures

https://www.transportation.ohio.gov/wps/portal/gov/odot/programs/localprograms/local-let-manual-of-procedures/local-let-manual

- See Current LPA Projects Requesting Bids
  - Bid Notices
- See Projects List
  - Per Year





# DOING BUSINESS WITH ODOT: CONSTRUCTION LOCAL LET

#### Click on County Route Section

#### **Bid Notices**

☐ Date_of_Authority	CNTY-RTE-SECT	PID	LPA_Contact
9/24/2021	LOR - CR 204 - 2.20	111604	Lorain County Engineer Shaun Duffala, PE, SI sduffala@loraincounty.us 440-329-5586

#### Click on Year

Award SFY	Count	Letting Type	District	PID	County	Sponsoring Agency	Project Name	Primary Work Category	Estimated Award Date
2023	1	Local Let	1	106631	PUT	PUTNAM COUNTY ENGINEER	PUT CR 18S-1.556	Bridge Replacement	1/1/2023
2023	2	Local Let	1	106670	DEF	DEFIANCE COUNTY ENGINEER	DEF MOPKN Hopkins Street Bridge	Bridge Deck Replacement	1/1/2023
2023	3	Local Let	1	106699	WYA	WYANDOT COUNTY ENGINEER	WYA CR 16-0604	Bridge Replacement	1/1/2023
2023	4	Local Let	1	107762	ALL	ALLEN COUNTY ENGINEER	ALL CR VAR GR FY23	Guardrail upgrade/replace	1/1/2023



# DOING BUSINESS WITH ODOT: SMALL BUSINESS ENTERPRISE (SBE) SET-ASIDE PROGRAM

#### DOING BUSINESS WITH ODOT: SBE SET-ASIDE

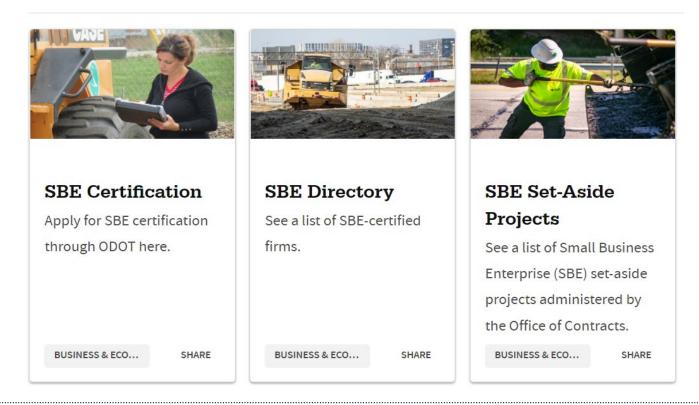
- ODOT's Small Business Enterprise (SBE) program was established to ensure that small businesses receive fair opportunities to participate in ODOT <u>federally funded</u> contracting and consulting activities as prime contractors
- The SBE program is a race/gender-neutral program that restricts competition for prime contracts on certain federally-funded highway construction and design contracts
- SBE projects are \$2 million and under and include culvert replacement, bridge repair/replacement, geotechnical design, environmental consulting, etc.
- The SBE Program is a Set-aside program



#### DOING BUSINESS WITH ODOT: SBE SET-ASIDE

#### Small Business Enterprise Set-Aside

https://www.transportation.ohio.gov/wps/portal/gov/odot/program
s/business-economic-opportunity/sbe





#### DOING BUSINESS WITH ODOT: SBE SET-ASIDE

- Firm must be SBE Certified and ODOT prequalified at time of bid
- SBE firm awarded the project will be the prime contractor for project
- SBE must self-perform 30% of the work on project

#### SBE Set-aside Projects Administered by the Office of Contracts

Project#	PID#	RouteSection	Dist#	Project Description	Status	Planholders	Addenda	Plans	Proposal	EBS
■ LetDate: 1	1/18/2021	(2)								
214017	100911	Culverts FY22	8	CULVERT REPLACEMENT		214017		214017	214017	214017
214018	111080	US 322-04.36 Culvert	12	CULVERT REPLACEMENT		214018		214018	214018	214018



# DOING BUSINESS WITH ODOT: CONSULTANT SERVICES

#### CONSULTANT SERVICES OPPORTUNITIES

- Office of Consultant Services: http://www.dot.state.oh.us/divisions/Engineering/consultant/Pages/default.aspx
- Functions as ODOT's purchasing agent for consultant contracts
- Manages consultant selection process from request to use of consultant through contract authorization
- ODOT consultant services include:
  - Design: Roadway; Bridge; Highway Lighting; Bicycle Facilities, etc.
  - Planning Studies
     Surveying, Mapping Services
  - Environmental Services
     Right of Way Acquisition Services
  - Bridge, Construction Inspection Task Orders



#### CONSULTANT SERVICES OPPORTUNITIES

FUTURE PROGRAMMATIC 01/10/22

FUTURE PROGRAMMATIC 05/09/22

FUTURE PROGRAMMATIC BEYOND 05/09/22

- Programmatics (requests for Letters of Interest [LOI]) are issued 3 times per year: January, May, September
- Programmatics may include:
  - **OBE** or EDGE Goals
  - DBE or EDGE Development Goals
  - SBE Set-Aside Goal
- Sub-consultant will need appropriate Consultant Prequalification



# CONSULTANT SERVICES OPPORTUNITIES



Future Programm ic Date 05/09/2022
Sorted By District (Subject to Departmental Changes)

Future Prog Prompt By Date Run Date 12/9/2021

Dist	Prgmtc Date	PID	Construction Cost	Project Name (ie CRS)	Project Description	Consultant Work Description	Sale Date	Award Date
1	05/09/22	102375	\$16,534,153	HAN IR75/CR99 Interchange Rehab.	Reconstruct CR99 interchange with IR75 to accommodate existing and future traffic. Project will also include upgrading intersections along the CR99 corridor between Technology Drive and Main St. The project also includes replacing and upsizing a storm s ewer outlet that runs east along CR 99/CR 212 to its outlet.	Includes appraisal review services, development of appraisal problem analyses (APA's) as needed and project management. Anticipate approximately 22 parcels across the following land uses: commercial and agricultural. ftp://ftp.dot.state.oh.us/pub/Districts/D01/IR75_CR99/		01/01/24
			\$16,534,153	HAN IR75/CR99 Interchange Rehab.	Reconstruct CR99 interchange with IR75 to accommodate existing and future traffic. Project will also include upgrading intersections along the CR99 corridor between Technology Drive and Main St. The project also includes replacing and upsizing a storm s ewer outlet that runs east along CR 99/CR 212 to its outlet.	Acquisition services: title reports, appraisals, negotiations, closings, project management, RE-95's and RE-56's as needed and possible relocation. Anticipate approximately 22 parcels across the following land uses: commercial and agricultural. ftp://ftp.dot.state.oh.us/pub/Districts/D01/IR75_CR99/		01/01/24
Di	strict Subto	tal:				2		
3	05/09/22	109227	\$5,626,000	MED US 0042 19.58	Pavement Replacement - Major 2 Funded ProjectMED US 42 19.58 (0.25 miles north of Fenn Rd) to 23.017 (14 ft north of Sleepy Hollow Rd.)	Survey	07/01/24	07/01/24



# DOING BUSINESS WITH ODOT: FACILITY PROJECTS

# DOING BUSINESS WITH ODOT: FACILITY PROJECTS (EDGE)

- The Ohio Facility Construction Commission (OFCC):https://ofcc.ohio.gov/
  - Manages facility construction and major renovations for ODOT, other state agencies, state-supported universities, community colleges, public K-12 school projects, etc.
  - Projects are state funded and may have Encouraging Diversity, Growth & Equity (EDGE) Goals
  - ODOT facility projects might include: renovation/replacement of headquarters, full-service facilities, outposts, rest areas, salt barns, etc.

# DOING BUSINESS WITH ODOT: FACILITY PROJECTS





Search...



HOME▼ DOCUMENTS▼ SERVICES / PROGRAMS▼ NEWS / EVENTS▼ OPPORTUNITIES OAKS CI▼ RESOURCES▼ PORTFOLIOS

Qualifications-based RFQs Best Value Selection RFQs Construction Bids Notices of Commencement Consultants Lists

Ohio Register Archive Owner-administered OFCC Employment Opportunities

OFCC Public Construction Bid Advertisements

**Project** Bid Project City **Bid Datev** Number Name PBA SOL Tab Award Owner County Docs Notes 10/14/2021 Ohio Washington Marietta/Washington PBA SOL DOCS TBD TBD DOT-200006 Department of County Rest Area Transportation Renovation



# DOING BUSINESS WITH ODOT: PROCUREMENT & QUOTE OPPORTUNITIES

https://www.transportation.ohio.gov/wps/portal/gov/odot/working/contracts/invit ation-to-bid-and-coop-purchasing-info#page=1



#### Upcoming Invitations to Bid for Vendor Contracts

Access a listing of upcoming ITBs for specific commodities, including links to instructions with requirements/specifications, and pricing sheet templates

PROCUREMENT OPPORTUNITIES

SHARE

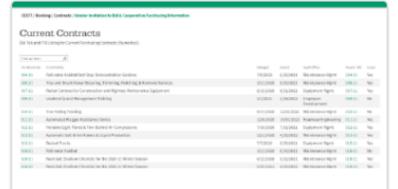


#### Upcoming Requests for Proposal/Information for

Access a listing of upcoming RFPs and RFIs for specific commodities, including instructions and submittal requirements

PROCUREMENT OPPORTUNITIES

SHARE



#### **Current Purchasing Contracts**

Bid Tab and ITB Listing for Current Purchasing Contracts (Numerical).

PROCUREMENT OPPORTUNITIES

SHARE



- Review InvitationURL to see bid information
- Note DtOpen
- Review PriceURL

# Upcoming Invitations To Bid

InvitationURL	Commodity	Addenda	DtOpen	Supt Office	PriceURL
007-22	Rental Contract for Construction and Highway Maintenance Equipment		10/7/2021	Equipment Mgmt	007-22Pricing
016-22	Pollinator Habitat Spot Spraying & Over Seeding		9/29/2021	Maintenance Mgmt	016-22Pricing
070-22	Excavators		9/30/2021	Equipment Mgmt	070-22Pricing
120-22	Fabric Concrete Bag Revetment and Erosion Control Mat		9/22/2021	Maintenance Mgmt	120-22Pricing
155-22	Janitorial Services for Mercer County, Ohio		9/23/2021	Facilities	155-22Pricing
159-22	Vinton County Janitorial		9/21/2021	Facilities	159-22Pricing
235-22	EPA Testing & Sampling Services		9/28/2021	Environmental Services	235-22Pricing
236-22	Sampling of Water/Wastewater		9/28/2021	Environmental Services	236-22Pricing
449B-22	Litter Pick-up		9/30/2021	Maintenance Mgmt	449B-22Pricing



- Review InvitationURL to see bid information
- Review Addenda (if included)
- Note DtOpen

#### Upcoming RFPs and RFIs

•		•	•	
InvitationURL	Commodity	Addenda	DtOpen	Supt Office
562-22	Turnkey EV Charging Public/Private Initiative		10/14/2021	Facilities
580-22	Event Streaming Platform		10/7/2021	Drive Ohio



- Review Invitation No. to see bid information
- Note: DtBegin; Exp Dt
- Review Award Tab (opens in Excel; includes current vendors on contract, pricing)

#### **Current Contracts**

Bid Tab and ITB Listing for Current Purchasing Contracts (Numerical).

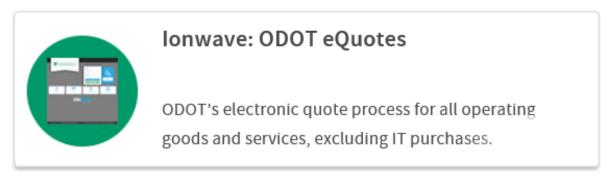
an item	Q	<b>↓</b>	•		•	<b>1</b>
Invitation No	Commodity	DtBegin	Exp Dt	Supt Office	Award Tab	Coop
	Origin-Destination Data Service	6/2/2020	6/30/2022	Roadway Engineering		No
004-22	Pollinator Rest Stop Demonstrative Gardens	7/1/2021	6/30/2022	Maintenance Mgmt	004-22	No
005-21	Tree and Brush Power Shearing, Trimming, Mulching, & Removal Services	10/1/2020	9/30/2021	Maintenance Mgmt	005-21	Yes
007-21	Rental Contract for Construction and Highway Maintenance Equipment	8/13/2020	9/30/2021	Equipment Mgmt	007-21	Yes
009-21	Leadership and Management Training	3/1/2021	2/28/2022	Employee Development	009-21	No
010-21	Tree Felling Training	9/17/2020	12/31/2021	Maintenance Mgmt	010-21	No
011-21	Automated Flagger Assistance Device	12/8/2020	10/31/2022	Roadway Engineering	011-21	Yes

 MBE Set-Aside contracts start with "800" Invitation numbers; usually found on Page 2

<b>\</b>						
800-22	Aggregate (MBE Bidders Only)	3/1/2021	2/28/2022	Maintenance Mgmt	800-22	Yes
801G-22	Asphalt Concrete, Bituminous Mixes, Equipment Rental, and Material Hauling (MBE Bidders Only)	3/1/2021	2/28/2022	Maintenance Mgmt	801G-22	Yes
801L-22	Liquid Asphalt (MBE Bidders Only)	4/24/2021	3/31/2022	Maintenance Mgmt	801L-22	Yes
802-21	Snow Plows	9/10/2020	10/31/2021	Equipment Mgmt	802-21	Yes
823-21	Quick Setting Concrete Patching Material (MBE Set-Aside)	1/1/2021	12/31/2021	Maintenance Mgmt	823-21	Yes
835-22	Central Hydraulic Systems (MBE Only)	8/17/2021	8/31/2022	Equipment Mgmt	835-22	Yes
018-22	Rock Salt (Sodium Chloride) for the 2021-22 Winter Season	5/25/2	021 4/30/20	22 Maintenance Mgmt	018-22	Yes



#### https://ohio.ionwave.net/Login.aspx



- ODOT's eQuote system is for non-contract purchases of \$2,500 to \$50,000
- Can view current, closed, awarded, and non-awarded opportunities
- Register in Ionwave to automatically receive bid notices
- No certifications needed to respond to bids

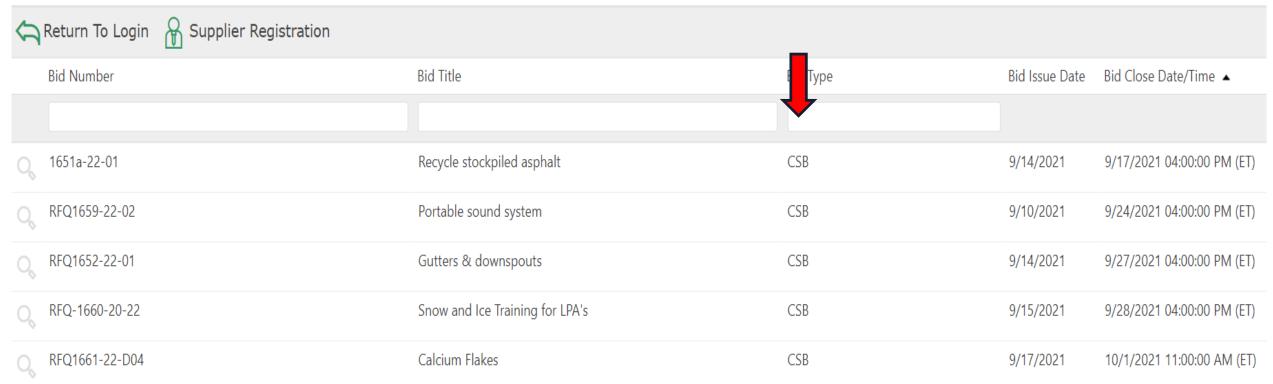


Open Current Bids





#### Current Bid Opportunities



• Bid Type - CSB (Competitive Sealed Bid)





Login

#### Bid Opportunity Detail





#### **Bid Information**

Туре	Competitive Sealed Bid
Status	Issued
Number	RFQ1689-22-12 (STS 670 Contract Sewer Camera)
Issue Date & Time	11/29/2021 12:09:59 PM (ET)
Close Date & Time	12/13/2021 08:55:00 AM (ET)
Time Left	2 days 14 hours 13 minutes 1 seconds
Notes	All prices must be guaranteed for 120 days following bid closing.

#### Contact Information

Name	KYLE O'DELL
Address	OHIO DEPARTMENT OF TRANSPORTATION - DISTRICT 12 5500 TRANSPORTATION BLVD GARFIELD HTS, OH 44125 USA
Phone	(216) 584 x2024
Fax	
Email	kodell@dot.ohio.gov

#### **Bid Documents**

Document name	Format
Bid Invitation	Acrobat / PDF

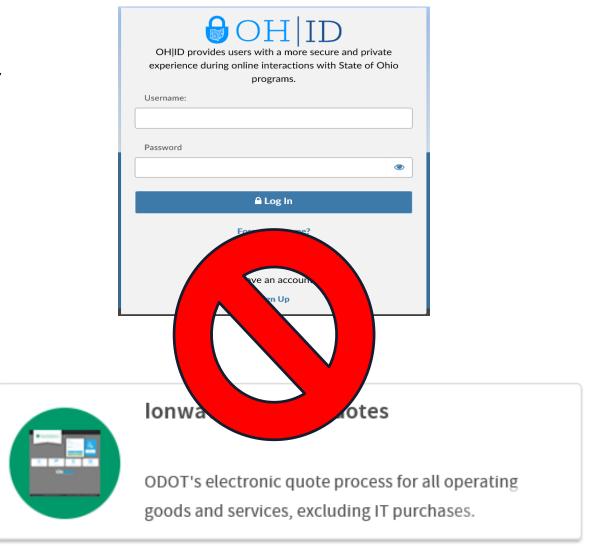


## DOING BUSINESS WITH ODOT: PROCUREMENT

# https://supplier.ohio.gov/

Must be registered in the State of Ohio's Supplier Portal to receive payment from ODOT / State agencies

ODOT's Ionwave registration and State of Ohio Supplier portal are not connected





# BIPARTISAN INFRASTRUCTURE LAW (BIL)

Bipartisan Infrastructure Law - FHWA | Federal Highway Administration (dot.gov)



# ODI UPDATES

#### ODI UPDATES/RESOURCES

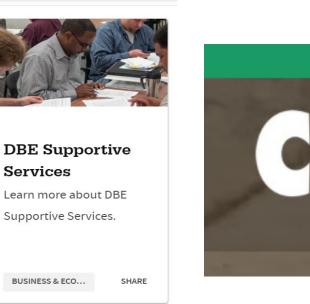
- Can sign up for each:
  - https://www.transportation.ohio.gov/wps/portal/ gov/odot/programs/outreach/outreach#page=1
  - Scroll down to "Sign up for one or more of ODOT's Division of Opportunity, Diversity, and Inclusion Outreach List Topics"

 Connect wit CEI thorough our Business and Economic Opportunity Site: <u>Disadvantaged</u> <u>Business Enterprise (DBE) | Ohio</u>

Department of Transportation











## OFFICE OF OUTREACH CONTACTS



#### Michelle Nuveman

Northwest Regional
Outreach Manager
ODOT Districts 1, 2 & 3
(419) 345-7828
michelle.nuveman@dot.ohio.gov



#### **James Scales**

Southwest Regional
Outreach Manager
ODOT Districts 7, 8 & 9
(614) 400-9183
james.scales@dot.ohio.gov



#### **Lynn Stevens**

Administrator (614) 644-8436 lynnette.stevens@dot.ohio.gov





#### Lair Marin-Marcum

Northeast Regional
Outreach Manager
ODOT Districts 4, 11 & 12
( 614) 560-9541
lair.marin@dot.ohio.gov



#### **Lorraine Stevens**

Central Regional
Outreach Manager
ODOT Districts 5, 6 & 10
(614) 466-3437
lorraine.stevens@dot.ohio.gov



# QUESTIONS

