



HOW WE DO BUSINESS

.....



Department of
Rehabilitation & Correction



Take care of
our staff;

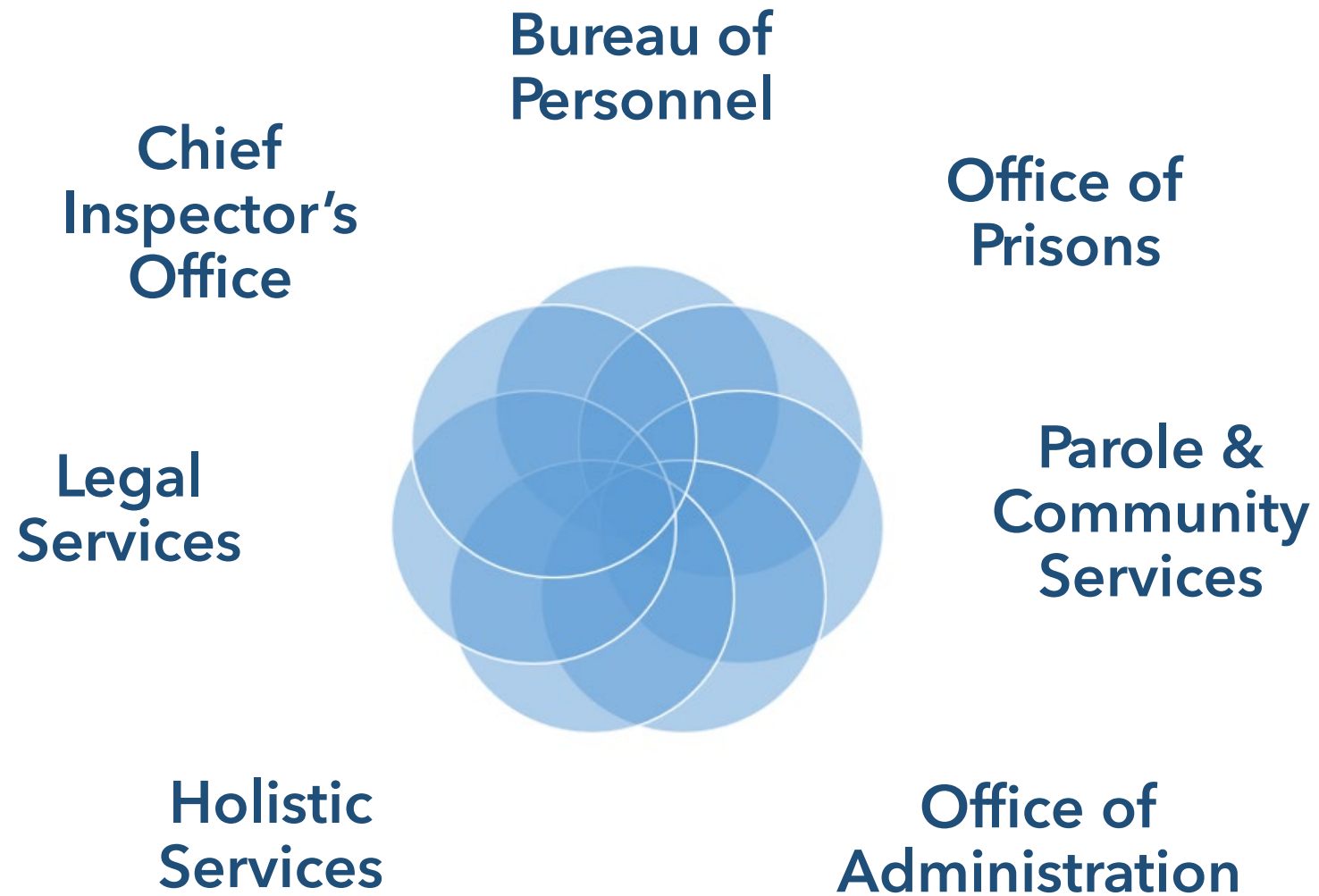
One team.
ONE PURPOSE.

CIVILITY TOWARDS
All.

HOPE IS JOB
One.

Mission: Reduce Recidivism Among Those We Touch







\$1,936,525,341

Total General Revenue Fund Expenditures in FY 2022

OFFICE OF ADMINISTRATION

EXPENDITURES

General Revenue Funds

INSTITUTION OPERATIONS

\$1,192,283,410

OTHER EXPENDITURES

\$744,241,391

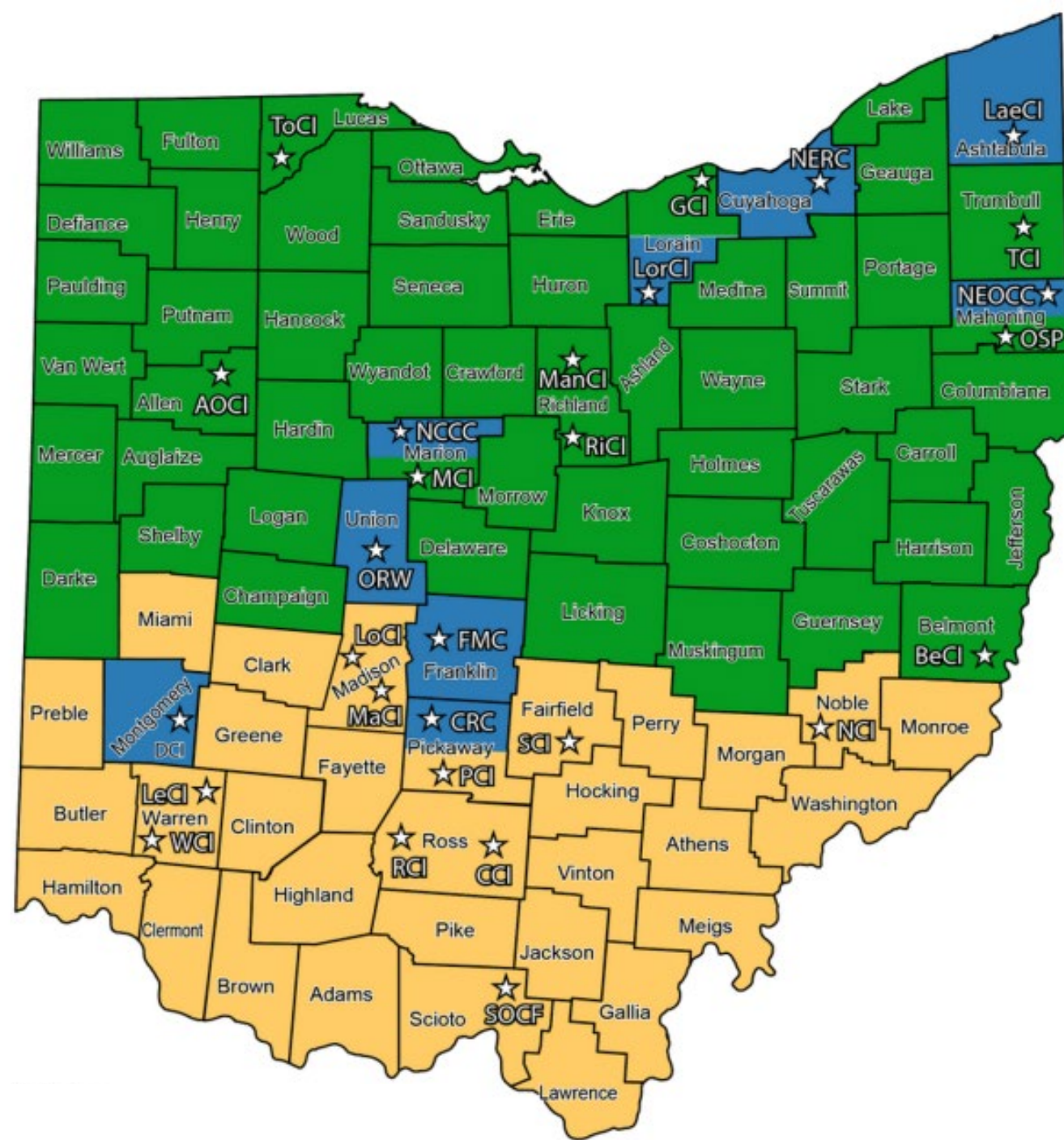
Ohio

Department of
Rehabilitation & Correction

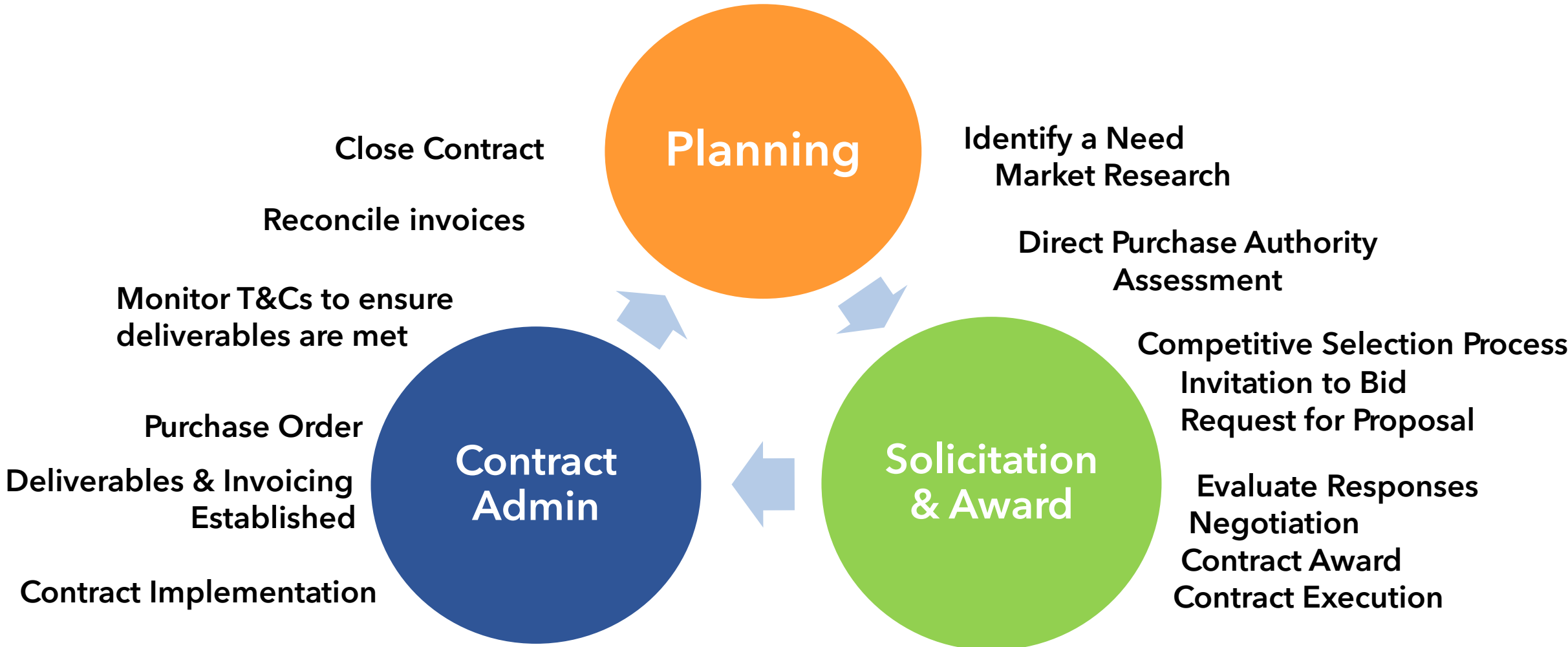
REGIONS

Institutions

- North Region**
AOCI, BECI, GCI, MANCI, MCI, OSP, RICl, TCI, TOCl
- South Region**
CCI, LECI, LOCl, MACI, NCI, PCI, RCI, SCF, WCI
- Specialty Region**
CRC, DCI, FMC, LAECI, LORCI, NCCC, NEOCC, NERC, ORW



PROCUREMENT



PROCUREMENT CONTRACTS

Mandatory Requisite Programs

- Ohio Penal Industries (OPI/DRC) OPI.ohio.gov
- Community Rehabilitation Programs (DAS)
- Opportunities for Ohioans with Disabilities (OOD)
- Office of Information Technology (DAS)
- Office of State Printing & Mail Services (DAS)
- Ohio Pharmacy Services (DMHAS)
- Ohio Facilities Construction Committee (OFCC)

Section 125.035 | Requisite procurement programs

[Ohio Revised Code/Title 1 State Government/Chapter 125 Department of Administrative Services - Office Services](#)



Department of
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PROCUREMENT CONTRACTS

Existing DAS Contracts

- **Mandatory and optional-use**

Negotiated Contracts

- **State Term Schedules (STS)**
- **Master Maintenance Agreements (MMA)**
- **Master Licensing Agreements (MLA)**
- **Master Service Agreements (MSA)**
- **Master Cloud Service Agreements (MCSA)**

DIRECT PURCHASING AUTHORITY

PREFERENCE PROGRAMS

Buy Ohio
Buy American

MBE

EDGE

Veteran-Friendly
Business
Enterprise

Women-Owned
Business
Enterprise



Department of
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DIRECT PURCHASING AUTHORITY

BUY OHIO | BUY AMERICAN | VETERAN-FRIENDLY

Preference granted:

- Products raised, grown, produced, mined or manufactured in Ohio or a border state, or significant economic presence in Ohio
- U.S. Domestic source end products
- Certified Veteran-Friendly Business

Rule 123:5-1-06 | Implementation of domestic, Ohio bid preference.
[Ohio Administrative Code/123:5/Chapter 123:5-1 | General Provisions](#)



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DIRECT PURCHASING AUTHORITY

MINORITY BUSINESS ENTERPRISE



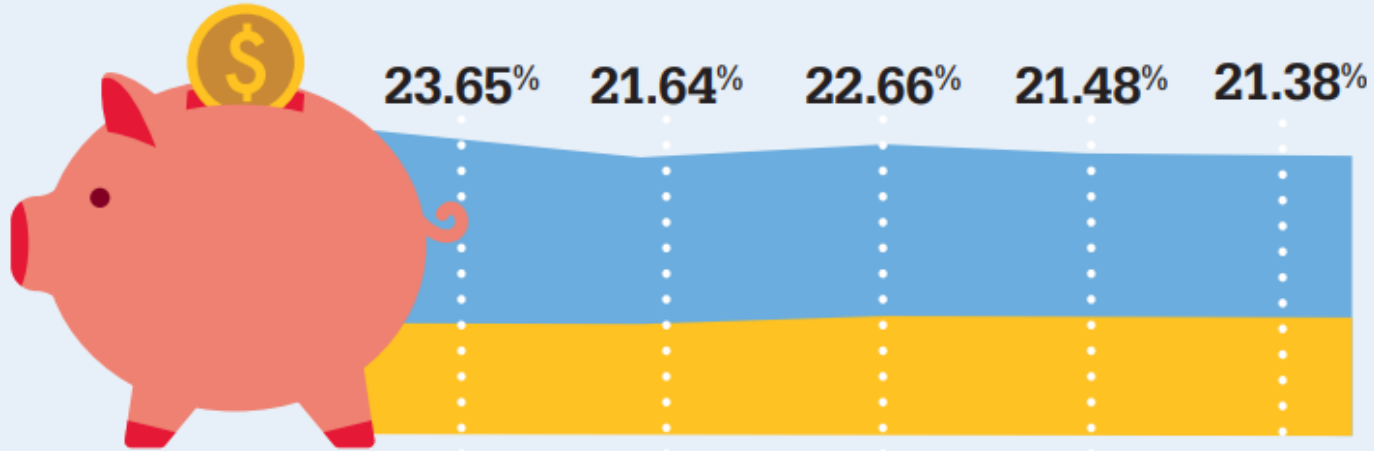
DRC Goal: Set aside 15% of total eligible expenditures for MBE programs

Certification:

- **At least 51% owned and controlled for more than a year by an Ohio resident and U.S. citizen**
- **Belongs to one of the following ethnic groups: African American, Asian, Hispanic, or Native American**

MINORITY BUSINESS DEVELOPMENT DIVISION

PERCENTAGE OF EXPENDITURES THE STATE SPENT WITH MBE-CERTIFIED BUSINESSES



PARTICIPATION (%)	2.85	2.78	3.42	2.68	2.59
SET ASIDE (%)	20.8	18.86	19.25	18.8	18.79
YEAR	2017	2018	2019	2020	2021



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DIRECT PURCHASING AUTHORITY

ENCOURAGING DIVERSITY GROWTH & EQUITY



DRC Goal: Spend 5% of total eligible expenditures toward EDGE programs

Certification:

- Residents of Ohio and members of one of the identified economically or socially disadvantaged groups

Eligible Expenditures: supplies/services; professional services, IT services, construction, architecture & engineering



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MINORITY BUSINESS PREFERENCE PROGRAMS



- **Certification:**

- At least 10% of its employees are veterans or on active service
- At least 51% of the applicant business is owned by veterans or persons on active service
- If a corporation 51% of which is not owned by veterans or persons on active service, at least 51% of the board of directors must be veterans or persons on active service
- The business is certified by the U.S. Department of Veterans Affairs as a Service-Disabled Veteran-Owned Small Business



- **Certification:**

- At least 51% owned and controlled by a woman who is a U.S. citizen
- Has an established residency in the state of Ohio or a reciprocal state



MINORITY BUSINESS DEVELOPMENT DIVISION

**Growing Ohio Small
and Minority Businesses**

Ohio | Department of
Development

Develop and Grow Your Business

www.minority.ohio.gov

(614) 466-5700

minority@development.ohio.gov

Ohio | Department of
Rehabilitation & Correction

MINORITY BUSINESS DEVELOPMENT DIVISION



Minority Business Assistance Centers

Akron

■ **Summit County**
Akron Community Service Center and Urban League
440 Vernon Odom Boulevard
Akron, Ohio 44307
(234) 542-4145

◆ **Richland County**
North End Community Improvement Collaborative (NECIC)
134 North Main Street
Mansfield, Ohio 44902
(234) 542-4145

◆ **Stark County**
Stark County Minority Business Association
222 Market Ave. N
Canton, OH 44702
(330) 458-2083

Cincinnati

■ **Hamilton County**
The Greater Cincinnati African American Chamber of Commerce
2303 Gilbert Avenue
Cincinnati, Ohio 45206
(513) 751-9900

◆ **Pike County**
The Ohio State University South Centers
1864 Shyville Road
Piketon, Ohio 45661
(513) 751-9900

Cleveland

■ **Cuyahoga County**
Urban League of Greater Cleveland
2930 Prospect Avenue
Cleveland, Ohio 44115
(216) 622-0999

◆ **Lorain County**
Lorain County Urban League
200 Middle Avenue
Suite 200
Elyria, Ohio 44035
(440) 323-3362

Columbus

■ **Franklin County**
Columbus Urban League
788 Mount Vernon Avenue
Columbus, Ohio 43203
(614) 372-2358

◆ **Athens County**
Ohio University Innovation Center
340 West State Street
Athens, Ohio 45701
(614) 372-2358

Dayton

■ **Montgomery County**
City of Dayton, Human Relations Council
371 West Second Street, Suite 100
Dayton, Ohio 45402
(937) 333-1403

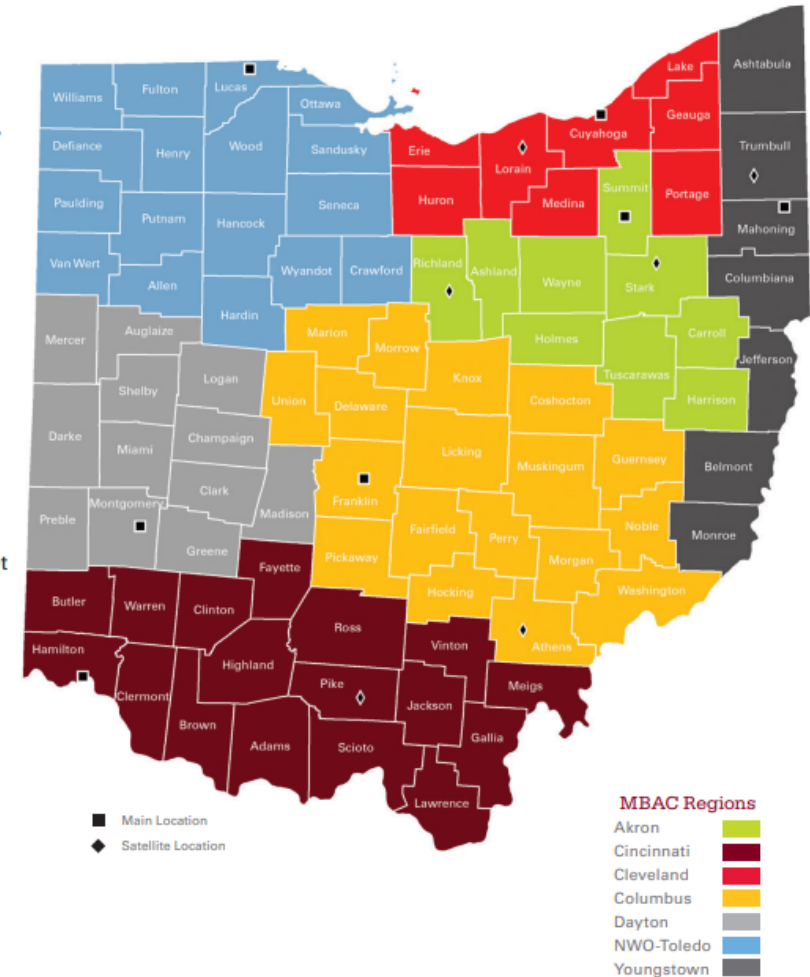
Toledo

■ **Lucas County**
Union Institute & University
3737 W. Sylvania Ave., Suite 247
Toledo, Ohio 43623
(419) 213-3890

Youngstown

■ **Mahoning County**
Youngstown Business Incubator
241 West Federal Avenue
Youngstown, Ohio 44503
(330) 884-6053

◆ **Trumbull County**
BRITE Energy Innovators
125 West Market Street
Warren, Ohio 44481
(330) 779-1859



Department of Rehabilitation & Correction



Ohio

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**CONSTRUCTION,
ACTIVATION,
MAINTENANCE &
SUSTAINABILITY (CAMS)**



Capital projects funded up to \$1.5 million, administered by CAMS



Projects exceeding \$1.5 million administered by OFCC

Bid Express[®]

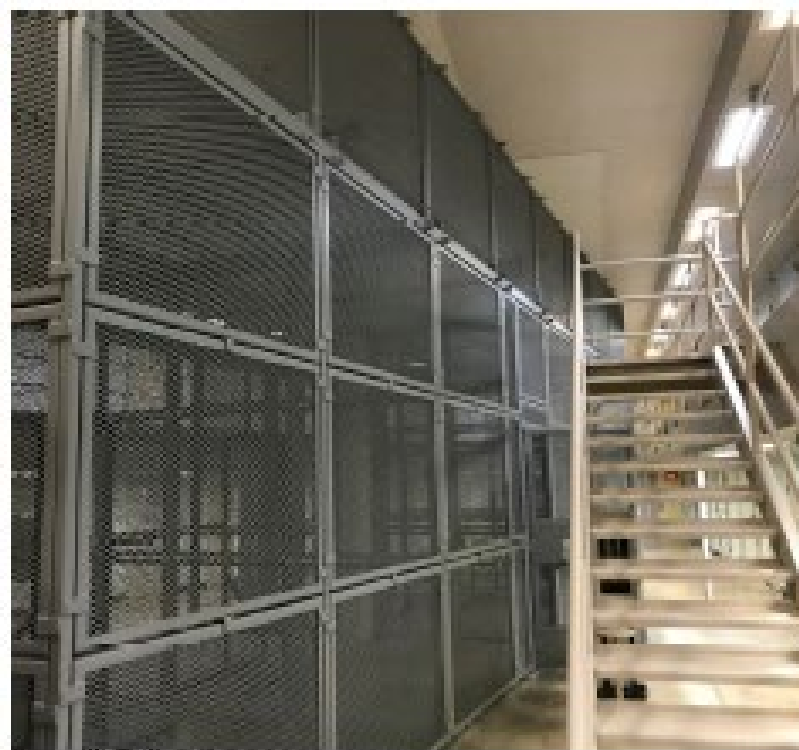
Chapter 153 | Public Improvements
[Ohio Revised Code](#) [Title 1 State Government](#)



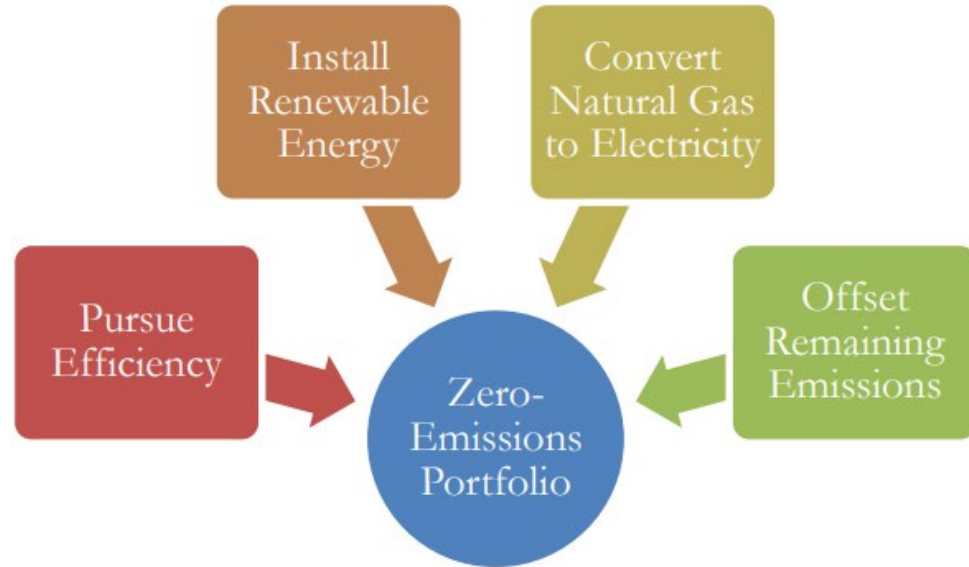
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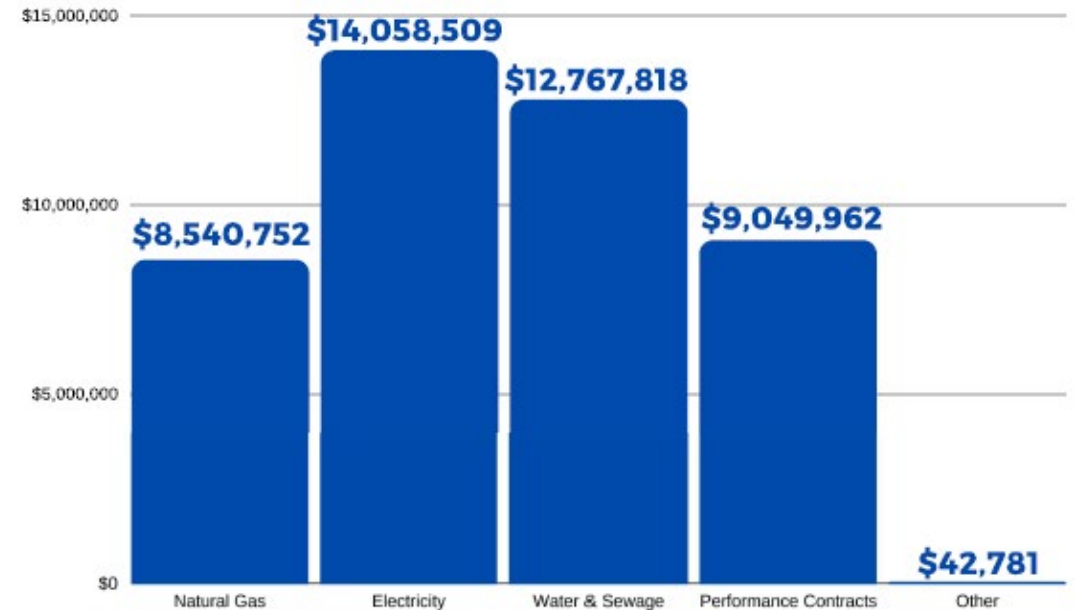
SUSTAINABILITY



Sustainable Energy Vision & Mission

Reducing the economic burden of inefficient energy use, while improving living conditions and offering employment, education, and training opportunities among those we touch.

UTILITY COSTS





Ohio

Department of
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Bidders & Suppliers

In order to do business with the state, all resources necessary are available here.



Selling to the State

What you need to know about doing business in the State of Ohio, including certification programs and forms.



Accessing OhioBuys

Learn how Bidders and Suppliers can access OhioBuys using the Supplier Quick Start Guide.



OhioBuys Training

OhioBuys Bidder and Supplier Training Resources, including webinars, videos, learner guides and job aids.



Public Solicitations & Contracts

Search all current agency solicitations and contracts using OhioBuys. Construction solicitations are also available.

https://procure.ohio.gov/bidders-and-suppliers/resources/02_Accessing+OhioBuys

OhioBuys Bidder & Supplier Webinars

Date & Time	Topic	Webinar Meeting Invitation Link
Friday, February 17 10:00AM-11:00AM	Access and Responding to Solicitations	Download Invite for OhioBuys Webinar #113 Click here to join the meeting
Friday, March 24 10:00AM-11:00AM	Access and Responding to Solicitations	Download Invite for OhioBuys Webinar #114 Click here to join the meeting
Friday, March 24 1:00PM-2:00PM	Revenue Share Reporting	Download Invite for OhioBuys Webinar #115 Click here to join the meeting



Version 23.0701

Search Code

Search Title

Using UNSPSC.ORG can assist you with identifying commodity codes for products and services that you can offer the State.

Code	Title
47120000	Janitorial equipment
47121500	Cleaning and janitorial carts and accessories
47121501	Cleaning or janitorial cart
47121502	Cleaning or janitorial cart accessories
47130000	Cleaning and janitorial supplies
76110000	Cleaning and janitorial services



Mission: Reduce Recidivism Among Those We Touch

Jennifer Conway, Sourcing Supervisor 614-284-3967
Jennifer.Conway@odrc.state.oh.us

Richard Clark, MBE/EDGE Coordinator 614-969-9423
Richard.Clark@odrc.state.oh.us



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