Ohio Lottery Commission

Doing Business with the Lottery



Office of Procurement

Personnel

- Traci Pinkney-Nichols: Financial Manager
- Doug Machles: Sourcing Analyst
- Greg Gaiter: Sourcing Analyst

Areas of Responsibilities

- Purchasing
- Contract Compliance
- MBE/EDGE



Ohio Buys



Log in to OhioBuys with your OH|ID

With one OH|ID account, citizens or business can sign in to multiple State of Ohio government agencies systems more securely.

Clicking on the button below will direct you to the Supplier Portal to log in or create an account.

OhioBuys Log In

OhioBuys is the State of Ohio's online purchasing solution that empowers both government buyers and interested suppliers. OhioBuys leverages innovative technologies to increase efficiency, opportunities, and participation with businesses in Ohio.

Operated by the Ohio Department of Administrative Services, **OhioBuys** is currently available to many State agencies. **OhioBuys** will continue to grow, expanding to include other State agencies, local governments, and higher education institutions.

Public Solicitations

Public Catalog

Supplier Portal for Financial Registration

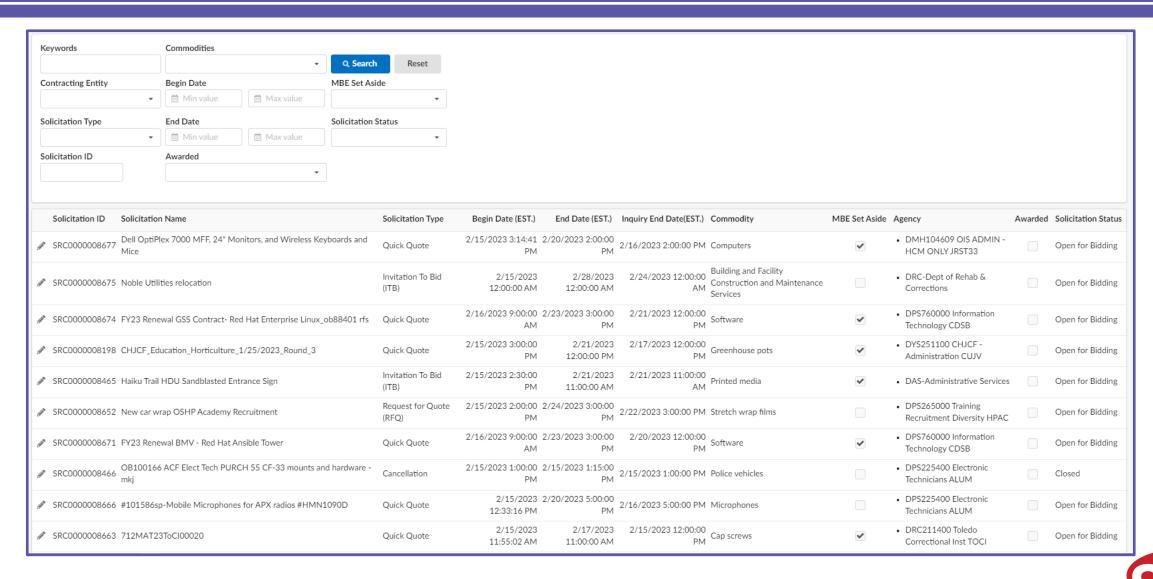
OhioPays

Public Contracts

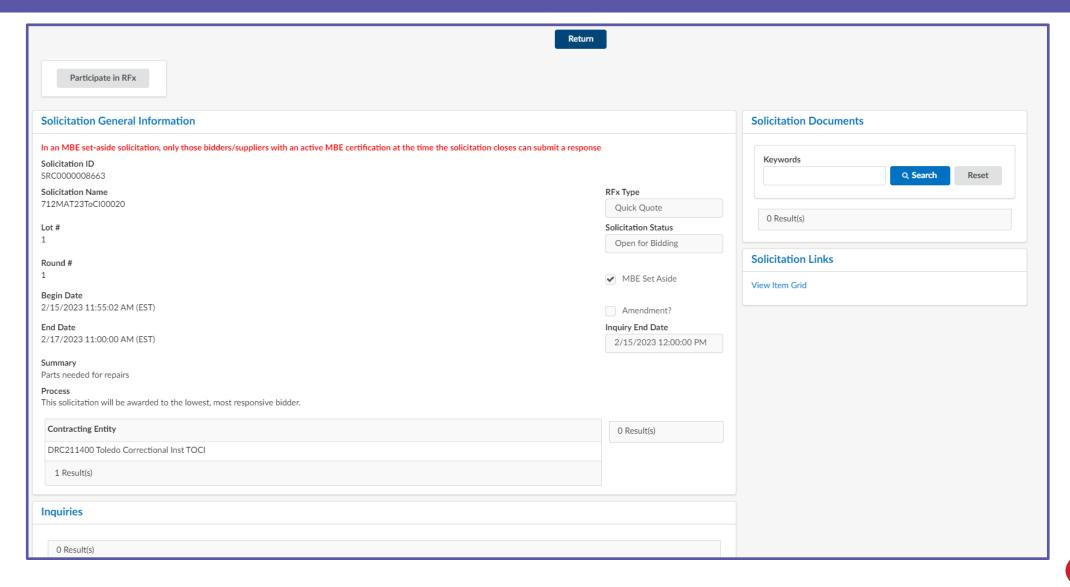
Public Records



Public Solicitation Page



Individual Solicitation





Contract Compliance

Assist in the creation and release of RFIs, RFPs, ITBs.

- Open market
- Embedded MBE set aside
- MBE set aside

Ensure the agency complies with the use of CRPs and mandatory state programs.

Posting of contracts on industry websites and in industry publications.

- National Association of State & Provincial Lotteries(NASPL) https://www.naspl.org/
- Public Gaming Research Institute (PGRI) https://www.publicgaming.com/

Monitor the evaluation of the current contracts.

Monitor the MBE/EDGE compliance of the agency.

- MBE 15% of eligible dollars
- EDGE 5% of eligible dollars



MBE/EDGE Program

Department of Development: https://development.ohio.gov/

Minority Business Enterprise Program – Assist minority businesses in obtaining state government contracts for goods and services.

Eligibility

- Owned and controlled by a U.S. citizen who is a resident of Ohio and a member of one or more of the following minority groups: Blacks or African Americans, American Indians, Hispanics or Latinos, and Asians.
- Have been in business for at least one year prior to applying.
- Be at least 51 percent minority-owned.

- Contract assistance, financial and bonding assistance, and management and technical assistance.
- Certified businesses are listed in a searchable database.
- Financial and Bonding Assistance:
 - Minority Business Bonding Program.
 - Ohio Capital Access Program.
 - Collateral Enhancement Program.
 - Ohio Micro-Loan Program.
 - Management and technical assistance.



EDGE Program

Assists socially and economically disadvantaged business in obtaining state government contracts in construction, architecture, engineering, professional services, goods and services, and IT services.

Eligibility

- Owned and controlled by a U.S. citizen who is a resident of Ohio Have been in business for at least one year prior to applying.
- Be at least 51 percent owned by socially and economically disadvantaged individuals.
- Social disadvantage for the EDGE program: Race or ethnic origin.
- Female gender.
- Chronic physical or mental disability.
- Business owner's long-term residence in an environment isolated from the mainstream of American society.

- Certified EDGE program participants are eligible for contract assistance, financial and bonding assistance, and management and technical assistance.
- Procurement preference for contracts:
- Certified businesses are listed in a searchable database.
- Opportunity to compete for contracts from state agencies, boards, commissions, and universities, which must meet annual EDGE spending goals.
- Financial and Bonding Assistance
- Ohio Capital Access Program.
- Collateral Enhancement Program.
- Management and Technical Assistance:
- Access to Minority Business Assistance Centers and Procurement Technical Assistance Centers, which assist businesses with identifying federal, state, and local contracting and subcontracting opportunities.
- Access to free accounting assistance, structuring internal accounting systems, auditing management records, business plan development, technical advisory services, marketing plans, are evaluation of company operations and management processes.

Women Business Enterprise Program

Eligibility

- Owned and controlled by a U.S. citizen who is a resident of Ohio.
- Have been in business for at least one year prior to applying.
- Be at least 51 percent women-owned.

- Reciprocal State Certification:
 - Ability to utilize Ohio WBE-certification to apply for certification with reciprocal states, doing business in those states as a WBE-certified business.
- Eligibility for Open-Market Contracts:
 - Certified businesses are listed in a searchable database.
- Management and Technical Assistance:
 - Access to Minority Business Assistance Centers and Procurement Technical Assistance Centers, which assist businesses with identifying federal, state, and local contracting and subcontracting opportunities.
 - Access to free accounting assistance, structuring internal accounting systems, auditing management records, business plan development, technical advisory services, marketing plans, and evaluation of company operations and management processes.
 - Access to business development organizations that facilitate training, strategic management, networking, and mentoring
 opportunities with major corporations.



Veteran-Friendly Business Enterprise

Eligibility – must satisfy one of the following criteria.

- At least 10% of its employees are veterans or on active service.
- At least 51% of the applicant business is owned by veterans or persons on active service.
- If the applicant business is a corporation 51% of which is not owned by veterans or persons on active service, at least 51% of the board of directors are veterans or persons on active service.
- The business is certified by the U.S. Department of Veterans Affairs as a Service-Disabled Veteran-Owned Small Business or a Veteran-Owned Small Business and the owner(s) of the business meets the definition of veteran as defined in Rule 123:5-1-01(II) of the Ohio Administrative Code.

- Prices on bids submitted by veteran-friendly businesses to exceed those prices on bids submitted by businesses not certified as veteran-friendly by up to 5% and still be eligible for winning the award.
- Scores on proposals submitted by veteran-friendly businesses to be up to 5% lower than the
 proposal scores submitted by businesses not certified as veteran-friendly and still be eligible
 for winning the award.



Loan Programs

Collateral Enhancement Program 2.0

Ohio Capital Access Program (OCAP)

Women's Business Enterprise Loan Program

Ohio Minority Business Direct Loan Program

Ohio Micro Loan Program

Ohio Minority Business Bonding Program



Questions?

