



**APEX
Accelerator**

Ohio University



MAS Post Award

OHIO
UNIVERSITY

Voinovich School of
Leadership and Public Service



- Required actions after award
- Marketing your MAS contract
- Modification and mass modification guidance
- Stay compliant
- Helpful resources for MAS sellers

Complete Immediately

- Register your contract Vendor Support Center <https://vsc.gsa.gov/vsc/>
- Contractor Start-up Kit <https://vsc.gsa.gov/vsc/app-content-viewer/section/95>
 - Upload pricelist to GSA Advantage using SiP
 - FAS Catalog Platform (FCP) (pilot)
- Register with FAS Sales Reporting <https://srp.fas.gsa.gov/>

- Educate the team!
 - Who can order
 - Pricing details, Ordering T&C's
 - STAY in COMPLIANCE
- Prepare marketing materials
 - Use GSA logos <https://www.gsa.gov/reference/gsa-logo-policy>
 - Keep content current
- Research your Market
 - Focus
 - Attend events, distribute capability statement, etc
- Inform current customers
- Reach out to other schedule holders



Mass modifications

- <https://mcm.fas.gsa.gov/cmservlet/massMods/initialView.htm;jsessionId=-vkkY2xAdOUBXn80ieym8Ecv3-t-KTmAz0Az-Av7.mp1>
- Mass mods sent directly to MAS contractors
- Must sign within 90 days of receipt
- Mass modifications will outline changes impacting the solicitation and contract.

Contractor initiated Modification

- <https://eoffer.gsa.gov/>
- Additions
- Administrative Changes
- Cancellation
- Deletions
- Legal
- Pricing
- Technical
- Terms and Conditions

Stay in Compliance



**APEX
Accelerator**
Ohio University

UNCLASSIFIED



- Track GSA sales accurately ~ Quarterly Reporting
- Scope of Contract
- Adhere to agreed terms and conditions
- Strive to meet minimum sales requirements
- Meet delivery expectations
- Keep SAM current and active
- <https://vsc.gsa.gov/vsc/app-content-viewer/section/132>

**COMMUNICATE with your Contracting Officer.
Do not wait to contact if you have a problem.**

UNCLASSIFIED

OHIO
UNIVERSITY

Voinovich School of Leadership and Public Service

GSA eBuy

- Posting requirements and receive quotes electronically on millions of products and services
- Finding sources of supply
- Seeking information
- Procuring complex requirements by attaching statements of work
- Requesting large dollar items
- Establishing Blanket Purchase Agreement (BPA) pricing

GSA Advantage Purchase Order Portal

- <https://www.poportal.gsa.gov/poportal/welcome.do>
- access to purchase orders
- view, print, or download your orders
- send status information directly to ordering customers



Market Research As a Service

MRAS provides automated RFIs and sources sought for services and advanced GSA Advantage product searches.

- Request for Information — Start an RFI to receive responses from industry about your requirement.
- Product Market Research — Receive a Product Market Research report with pricing data for up to 20,000 GSA Advantage products.
- Rapid Review — Receive a comprehensive list of potential GSA solutions and contract information.

Resources



Website	How to access it	What you can do
Buy.gsa.gov	https://buy.gsa.gov/	Although the site is mostly for federal agency buyers, you can join Interact communities to better communicate and learn from each other
MAS Interact	Select the Join button and follow directions	You can get important program updates such as solicitation refreshes, MAS newsletters, catalog management, training, and more
Catalog Management Officer Interact	Select the Join button and follow directions	MAS contractors can stay up to date on the modernization, including our roll-out of FCP, which will replace the antiquated SIP.
SAM.gov	Use your Login.gov credentials to access all of the content	Review contractor opportunities including the MAS Solicitation, do an entity registration check, annual reps and certs check in accordance with FAR 52.212-3 , and check exclusions for both entity and authorized negotiators
GSA Advantage	https://www.gsaadvantage.gov	Search for products and services and do market research. All vendor catalog files and text files (I-FSS-600) are posted to GSA Advantage
eLibrary	https://www.gsaelibrary.gsa.gov	Search by contract number, SIN number, MAS as a whole, to see the types of items or services currently awarded. You can also see what others in your same industry are selling.
Eligibility determinations	Use the look-up table	These are buyers outside of the federal government that are eligible to buy MAS products and services.
FAS Sales Reporting Portal	https://srp.fas.gsa.gov/	Submit monthly/quarterly sales figures, remit IFF, perform sales adjustments, and complete contract closeout sales.
Vendor Support Center	https://vsc.gsa.gov	Information and training for new and current contractors to learn how to obtain and manage your MAS contract.

Ohio APEX Accelerator Locator



**APEX
Accelerator**
Ohio University

UNCLASSIFIED



- APEX Accelerator at Ohio University:

<https://apex.ohio.edu/>

- Ohio APEX Accelerator:

<https://find.govcontracts.ohio.gov/>

- Find an APEX Accelerator Nationally

<https://www.apexaccelerators.us/#/>

UNCLASSIFIED



**APEX
Accelerator**
Ohio University

UNCLASSIFIED



Ohio Apex Accelerator at Ohio University

Jane Stewart

Associate Director, Northeast Ohio

Ohio Apex Accelerator at Ohio University

440-525-7733

stewartj1@ohio.edu

UNCLASSIFIED

OHIO
UNIVERSITY

Voinovich School of
Leadership and Public Service